

SALES RECAP

Start Date: 6/1/2019
 End Date: 6/30/2019
 Store #: 001

Total Sales:	54,430.16		(+)Food Usage:	12,268.95	24.12%
Sales Tax:	3,558.37		(+)Beverage Usage:	1,007.83	1.98%
Net Sales:	50,871.79		(+)Paper Usage:	2,455.16	4.83%
Non-Taxable Sales:	0.00		(+)Other Usage:	0.00	0.00%
Tax Exempt Sales:	80.91		(=)Total Usage:	15,731.93	30.92%
Taxable Sales:	50,790.88		(+)Ideal Food:	11,387.37	22.38%
Royalty Sales:	50,871.79		(+)Ideal Beverage:	823.86	1.62%
Bottle Deposits:	0.00		(+)Ideal Paper:	2,244.70	4.41%
Bottle Returns:	0.00		(+)Ideal Other:	0.00	0.00%
Total # Orders:	2,360.00		(=)Ideal Total:	14,455.94	28.42%
			Food Waste:	0.00	0.00%
(+)Discounts:	1,118.96	2.20%	(+)Food Gap:	881.58	1.73%
(+)Coupons:	6,747.26	13.26%	(+)Beverage Gap:	183.96	0.36%
(+)Emp Discounts:	38.42	0.08%	(+)Paper Gap:	210.45	0.41%
(+)Donations:	0.00	0.00%	(+)Other Gap:	0.00	0.00%
(=)Total Discounts:	7,904.64	15.54%	(=)Total Food Gap:	1,276.00	2.51%
Refunds:	0.00	0.00%			
Bank Deposit Total:	10,515.14		(+)Variable Labor:	8,907.32	17.51%
Cash Short:	2.65		(+)Fixed Labor:	3,865.80	7.60%
(+)Beginning Inventory:	11,977.78		(=)Labor Cost:	12,773.12	25.11%
(+)Food Delivered:	14,156.40		Labor Cost Gap:	-2,488.42	-4.89%
(+)Bevs Delivered:	919.28				
(+)Transfer In:	0.00		Food/Labor:	28,505.05	56.03%
(-)Transfer Out:	0.00		(=)Total Gap:	-1,212.42	-2.38%
(-)Ending Inventory:	11,001.72				
(=)Cost Goods Sold:	16,051.73	31.55%	Drv. Reimbursement:	1,349.10	2.65%
Total Purchases:	15,043.44				
			Gift Sold:	125.00	
(+)Delivery	22,500.98	41.34%	Gift Redeem:	57.74	0.11%
(+)Carry-Out	2,023.70	3.72%	Acct Payment:	0.00	
(+)Catering	0.00	0.00%	Account Sales:	0.00	0.00%
(+)Pick-Up	9,133.58	16.78%	Credit Card Sales:	37,904.80	74.51%
(+)Web Delivery	17,366.11	31.91%	Credit Card Tips:	3,808.33	
(+)Web Pick-Up	3,405.79	6.26%	Average Order Cost:	21.56	
(=)Total Order Mix:	54,430.16		Average Oven Time:	5.37	
			Avg Door Time:	17.89	
(+)PIZZA	39,866.93	71.46%	Avg Delv Time:	26.93	
(+)SALADS / SIDES	1,940.80	3.48%			
(+)APPETIZERS	6,379.07	11.43%	(+)Total Cancelled:	263.33	0.52%
(+)PASTA / STROMBOLI	1,241.52	2.23%	(+)Total Bad:	0.00	0.00%
(+)SUBS	4,616.35	8.27%	(=)Total Lost:	263.33	0.52%
(+)BEVERAGES / DESSER	1,746.90	3.13%	Total Reduced:	795.58	1.56%
(=)Product Code Total:	55,791.57		Delivery Charge:	2,985.00	